|  |  |  |  |
| --- | --- | --- | --- |
|  | Customer Request*New Product* | **A** | Registering (Design Dpt.) |
| Date |       | Nr. |       |
| **1** | Pump designation*Acc. to catalogue rules* |       | Part Number |       |
| **2** | Author |       | Date |       | CC. |       |
| **3** | Market and sales | **Invoiced Customer** | **WILO RUS** | Country | Russia |
| Delivered Customer | **WILO RUS** | Final Customer |       |
| Selling priceTo WILO sub  |       EUR | Gross MarginWith WILO sub |       % | AnnualQuantities | Y1 |       | Y2 |       | Y3 |       |
| Selling priceTo customer |       EUR | Gross MarginWith customer |       % | Order | [ ]  | Delivery date |       |
| **4** | Application | Heating and Cooling | [ ]  | Solar ThermalEnergy Systems | [ ]  | GeothermalEnergy Systems | [ ]  | Sanitary Hot WaterCirculation | [ ]  |
| Other | [ ]  |       | Special fluid | [ ]  |       |
| Special temperature | [ ]  | Fluid | Min |       °C | Max |       °C | Ambient | Max |       °C |
| **5** | Technical features | High Efficiency Pumps |
| *AC Pumps* | *Stratos TEC* | *Yonos PARA* | *Stratos PARA* |
| PR | [ ]  | PL | [ ]  | Power cable\* | [ ]  | Red Knob RKA | [ ]  | Red knob\* | [ ]  |
| CRF | [ ]  | CLF | [ ]  | Power connector | [ ]  | Red Knob RKC | [ ]  | 0-10V | [ ]  |
| CRR | [ ]  | CLR | [ ]  | Signal cable\* | [ ]  | PWM 1 (heating) | [ ]  | Cable break | [ ]  |
| FSR | [ ]  | FSL | [ ]  | *Stratos PICO* | PWM 2 (solar) | [ ]  | SSM | [ ]  | SBM | [ ]  |
| Signal Cable | [ ]  | OEM cable 90° \* | [ ]  | Power Cable\* | [ ]  | PWM 1 (heating) | [ ]  |
| WGP | [ ]  | WS7 OEM connector | [ ]  | 3 ways OEM connector | [ ]  | PWM 2 (solar) | [ ]  |
|  | WS8 connector | [ ]  | Cable for WS8 + WS8 connector | [ ]  | Cable\* | [ ]  |
|  | Signal cable | [ ]  | Connector | [ ]  |
| Terminal Box Positions | Collective packaging |
|  | **AC - TEC\*/7** |  | 3 | **Yonos PARA** |  | 3 | **Stratos PARA - PICO** |  | 3 | **Qty/pallet****\*Extra cost applies** (pls refer to price corridor) | 180/144full pallet | [ ]  |
| [ ]  | [ ]  | [ ]  |
|  | 6 |  | 6 |  | 6 | 90/72**\***3 layers | [ ]  |
| [ ]  | [ ]  | [ ]  |
|  | 9 |  | 9 |  | 9 | 60/48**\***2 layers | [ ]  |
| [ ]  | [ ]  | [ ]  |
|  | 12 |  | 12 |  | 12 | 30/24**\***1 layer | [ ]  |
| [ ]  | [ ]  | [ ]  |
| **6** | Name Plate | Standard | [ ]  | Position of the pump in the application |  | [ ]  | **TYPE** | [ ]  |  | [ ]  |  | [x]  |
| Customized\* | [ ]  | Homologation\* | [ ]  |
| **7** | Options | Individual packaging | [ ]  | Thermal insulation | [ ]  | Operation manual (1 / pump) | [ ]  |  |
| Flat gaskets | [ ]  | Climaform | [ ]  |

*Sections* ***1*** *to* ***8*** *to be filled by the* ***author of the request*** *- Section* ***9*** *to be filled by the* ***Board*** *- Sections* ***A*** *and* ***B*** *to be filled by the* ***design department***

|  |  |
| --- | --- |
|  |  |
|  |       |
| **9** | Approval | Date : |
|  |  | Manager | Sales | Technical | Quality | PM | Industrial | Purchasing |
|  | Market Segment |  |  |  |  |  |  |  |
|  | PBU |  |  |  |  |  |  |  |
|  | Follow-up by a project manager (light project) | [ ]  | Name |       |
| **B** | BPI / Technical Notice (Design dept.) | Nr. |       | Date |       |

*Sections* ***1*** *to* ***8*** *to be filled by the* ***author of the request*** *- Section* ***9*** *to be filled by the* ***Board*** *- Sections* ***A*** *and* ***B*** *to be filled by the* ***design department***